

CRM Sales Reporting Configuration

New Pipeline / #1_PS STAGING 27.05.25 25WW023

Delivery 2 Purchase 1

Send by Email Confirm Preview Cancel Launch purchase Quotation Quotation Sent Sales Order ... 17.Closed STYL OLD SALES ORDER FOR REFERENCE

25WW023

Company WAW S.A.S Expiration 06/26/2025

Type of quotation Engineered Oak Parquet Pricelist ? Default EUR pricelist (EUR)

Factory Wood Factory 1 Payment Terms TT100* 100% TT 21 days BL copy

Customer BERRYWOOD s.a.s 1790 Route de Paris 3360 MEAULNE-VITRAY France - FR68307736140 Customer - Product Filter

Invoice Address BERRYWOOD s.a.s

Delivery Address BERRYWOOD s.a.s

Customer Reference WAW TO CREATE

Order Lines Optional Products Logistics & Other Info

Number	Product	Product Code	Description	Quantity	UoM	Packaging Quantity	Packaging	Unit Price	Taxes	Tax excl.
2	[QEO151901900/ET61-V2] "Elem ALTIS	[QEO151901900/ET61-V2] "Element"	Engineered Oak Parquet	1,080.00	m²	45.00	Pallets (or boxes)/40' FCL	29.96	20% G (Goods)	32,356.80 €

Add a product Add a section Add a note Catalog

Terms and conditions...

Note offre...

Add shipping

Untaxed Amount: 32,356.80 €
VAT 20%: 6,471.36 €
Total: 38,828.16 €

CUSTOMER CONFIRMATION

Numbering should display "1"

CRM Sales Reporting Configuration

New / Sources Sale Orders P00007 / 25WW023

Print RFQ Confirm Order Cancel Update quantities on SO RFQ RFQ Sent Purchase Order

Req. for Quotation P00007

Vendor ? Dalian Qianqiu Wooden Product Co., Ltd Order Deadline ? 06/13/2025 11:43:30

Vendor Reference ? Expected Arrival ? 06/14/2025 11:43:30 0% On-Time Delivery

Currency EUR Deliver To ? My Company: Receipts

Products Shipment & Other Information

Number	Product	Description	Quantity	UoM	Packaging Quantity	Packaging	Unit Price	Taxes	Tax excl.
1	[QEO151901900/ET61-V2] "Element" Engine...	[ET61-15] "Element" Engineered Oak Parquet	1,080.00	m²	45.00	Pallets (or boxes)/40' FCL	24.50	20% G (Goods)	26,460.00 €

Add a product Add a section Add a note Catalog

Define your terms and conditions ...

Untaxed Amount: 26,460.00 €
VAT 20%: 5,292.00 €
Total: 31,752.00 €

The quantity does not match the validated quantity

CRM Sales Reporting Configuration

New / #1_PS STAGING 27.05.25 / 25WW023 P00007

Print RFQ Confirm Order Cancel Update quantities on SO RFQ RFQ Sent Purchase Order

Req. for Quotation P00007

Vendor ? Dalian Qianqiu Wooden Product Co., Ltd Order Deadline ? 05/26/2025 11:43:30

Vendor Reference ? Expected Arrival ? 05/27/2025 11:43:30 0% On-Time Delivery

Currency EUR Deliver To ? My Company: Receipts

Products Shipment & Other Information

Number	Product	Description	Quantity	UoM	Packaging Quantity	Packaging	Unit Price	Taxes	Tax excl.
1	[QEO151901900/ET61-V2] "Element" Engine...	[ET61-15] "Element" Engineered Oak Parquet	2,164.00	m²			24.50	20% G (Goods)	53,018.00 €
4	[QEO151901900/F29] "Fresco" Engineered ...	[F29] "Fresco" Engineered Oak Parquet	1,083.00	m²	10.00	M/Pallet FCL	26.50	20% G (Goods)	28,699.50 €
5	[QEO15125636/RC58V] "Relic" Engineered ...	[RC58V] "Relic" Engineered Chevron 45° Oak Parquet	356.15	m²	5.00	M/Pallet FCL	30.70	20% G (Goods)	10,933.81 €
11	[QEO151901900/F33] "Fresco" Engineered ...	[LP01] "Fresco" Engineered Oak Parquet	1,080.00	m²	45.00	Pallets (or boxes)/40' FCL	26.00	20% G (Goods)	28,080.00 €
12	[QEO151901900/F20] "Fresco" Engineered ...	[Rubio "B"] "Fresco" Engineered Oak Parquet	350.00	m²	7.00	Boxes/Pallet	27.00	20% G (Goods)	9,450.00 €
6	[QEO141901900/M72] "Mood" Engineered O...	[2022029-3] "Mood" Engineered Oak Parquet	1.00	m²			26.50	20% G (Goods)	26.50 €
7	[QEO121581900/EP12] "Epoch" Engineered ...	[2023090-2] "Epoch" Engineered Oak Parquet	1.00	m²			23.50	20% G (Goods)	23.50 €
8	[QEO121581900/EP13] "Epoch" Engineered ...	[2023090-3] "Epoch" Engineered Oak Parquet	1.00	m²			23.50	20% G (Goods)	23.50 €

Add a product Add a section Add a note Catalog

Define your terms and conditions ...

Untaxed Amount: 130,254.81 €
VAT 20%: 26,050.96 €
Total: 156,305.77 €

FACTORY ORDER

Displays all previous quotes
While only one has been confirmed
Can we keep only the validated one?

We are forced to delete every time
all those that are no longer relevant

To edit the supplier "pre-order" with the selected product

If it's not possible to keep only validated quotes,
is it possible to select the one(s) you want to keep rather than
deleting all the ones you don't want to save?